



AirTAC

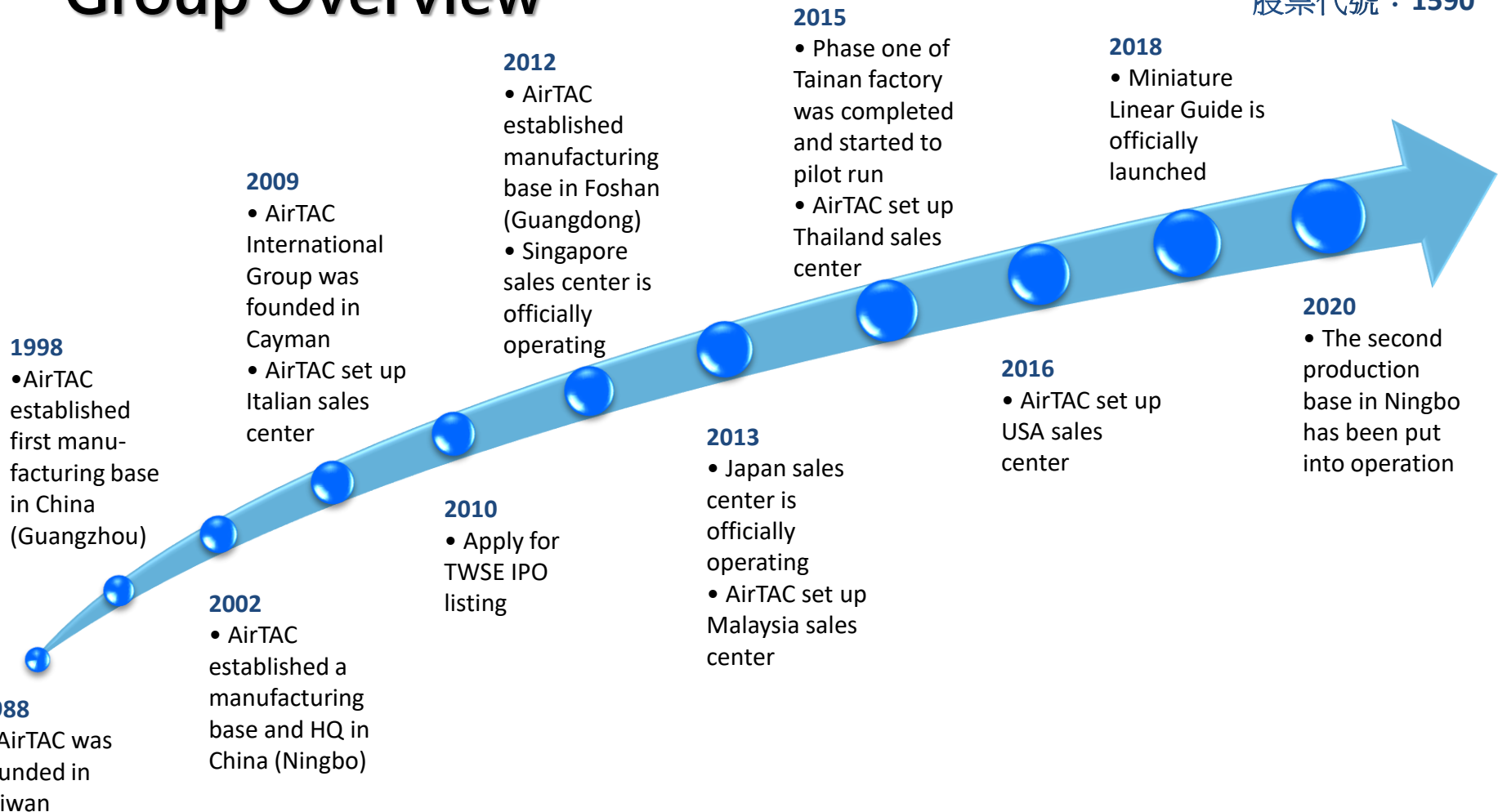
Powered by AIRTAC

Agenda

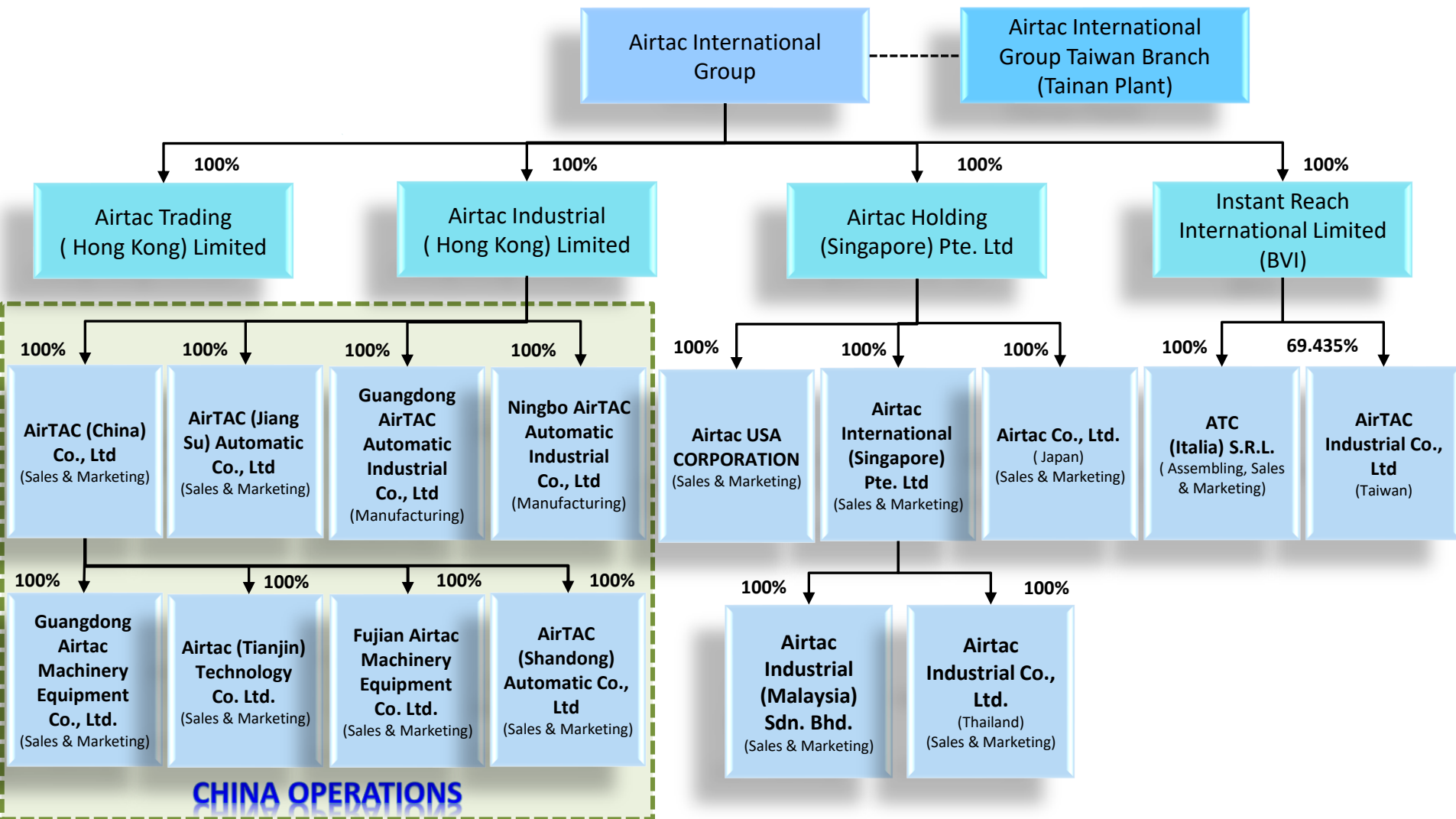
- I Group Overview**
- II Product & Market**
- III Competitive Advantage**
- IV Financial Outlook**
- V Development prospects & Strategic**

I · Group Overview

Group Overview



Organization Chart



Corporate Culture

People-oriented

- Value employees as the most precious resource.
- Encourage them to glow with company.

Commitments

- AirTAC commitment to sustain growth and fulfill social responsibility

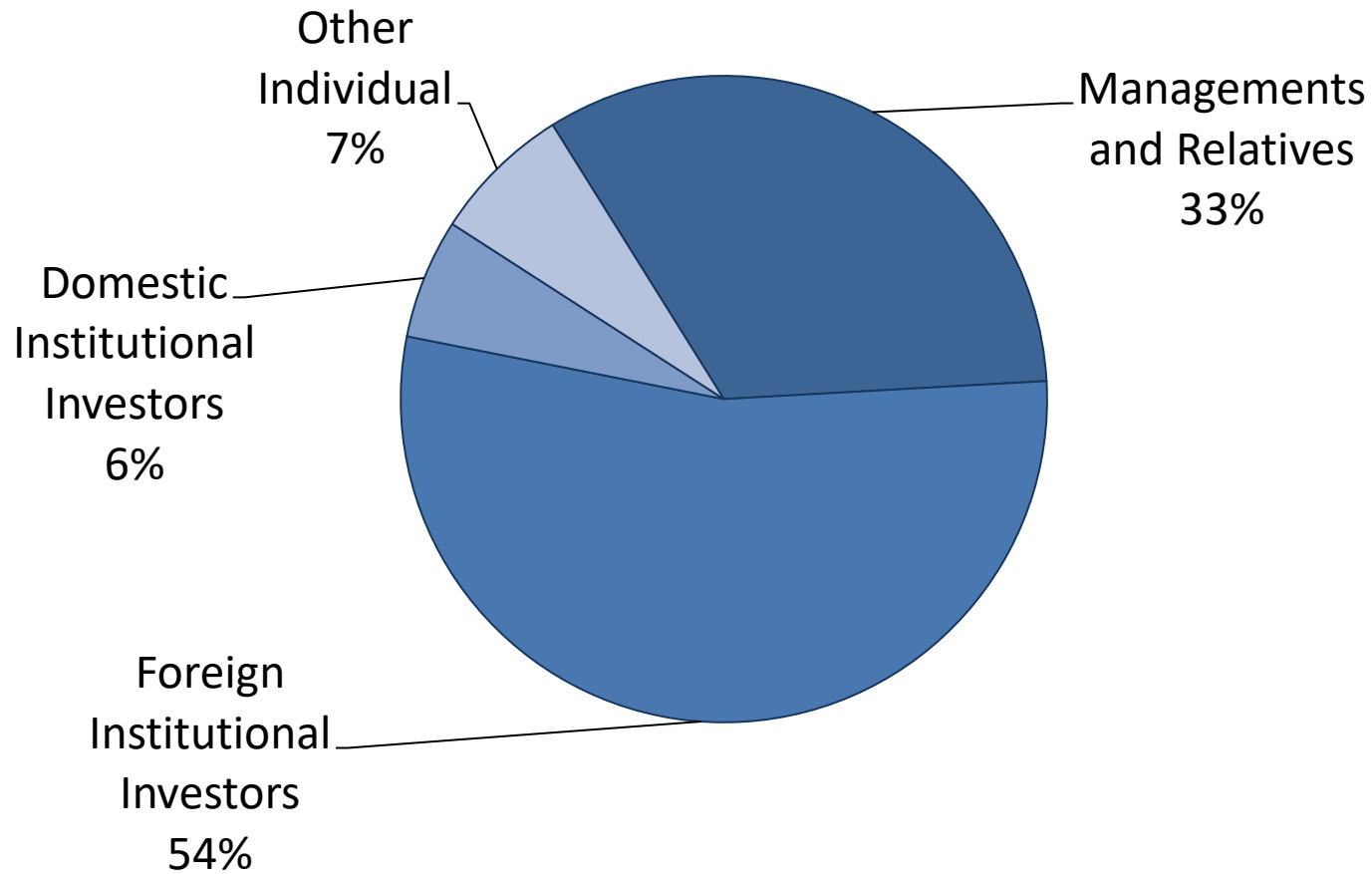
Profit sharing

- Share the profit with every employees to reward their contribution and efforts.

Co-development

- Match talent-development with organization development by providing the best career path for talented people with expertise or leadership skills.

AirTAC Shareholder Structure



II · Product & Market

Diversified Product Lines

▶ Cylinder



▶ Air valve & mechanical valve



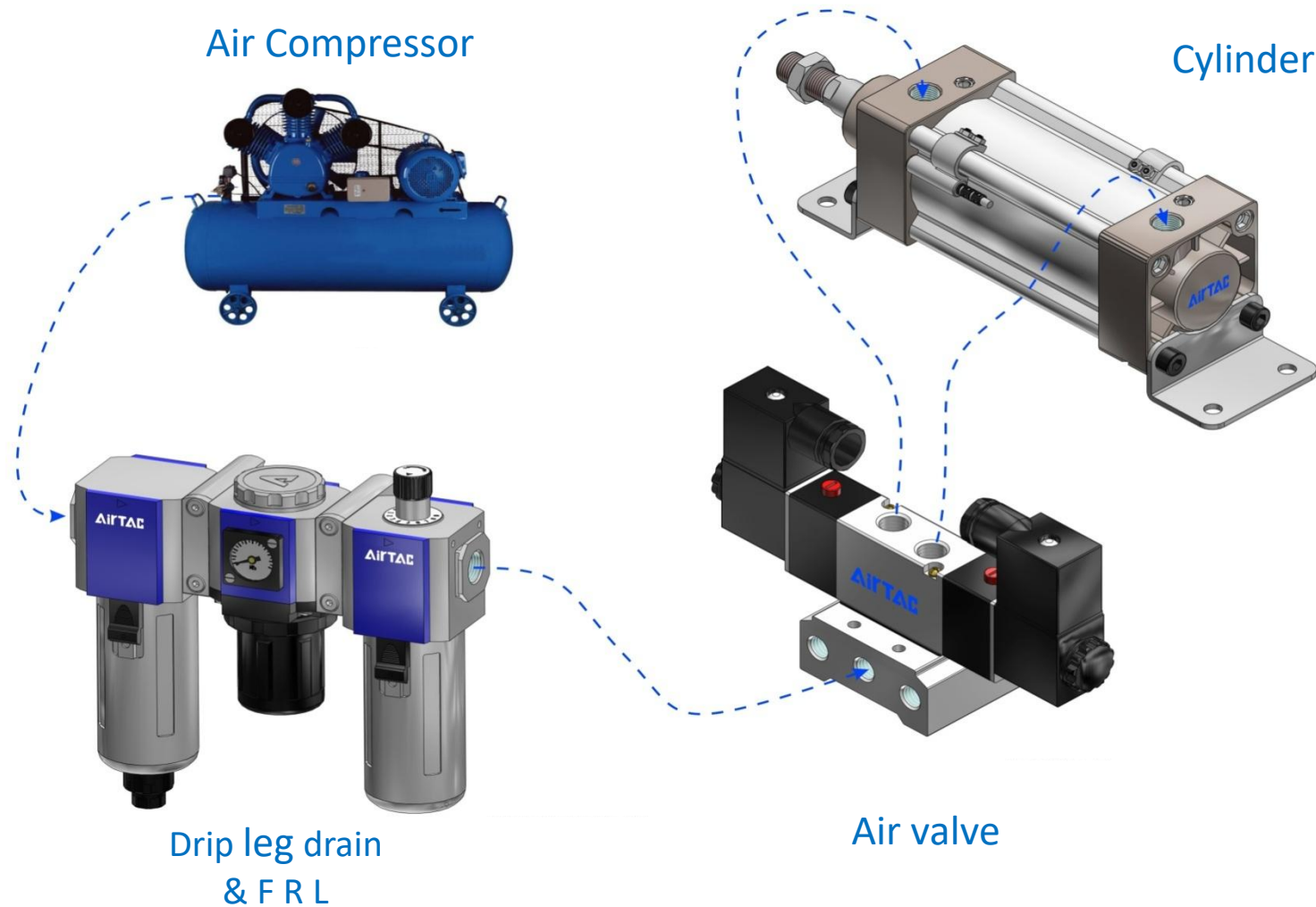
▶ Drip leg drain & F R L



▶ Linear guide



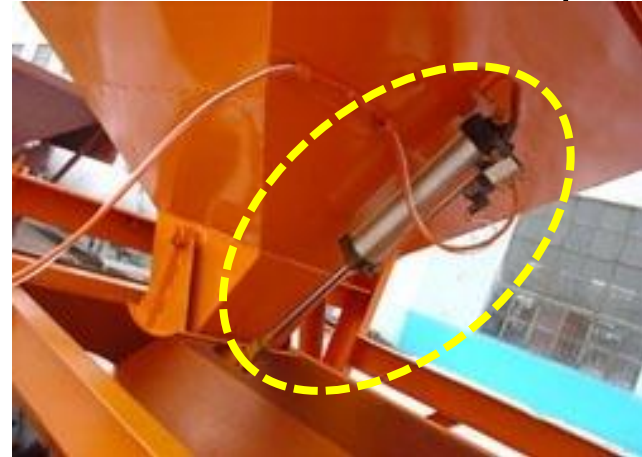
Pneumatic operation of the process



Products Application by Industry

AirTAC products are applied in various industrial automation equipment and assembly processes, such as environmental protection machinery, construction machinery, electronic industry, automotive assembly line and the robot arm.

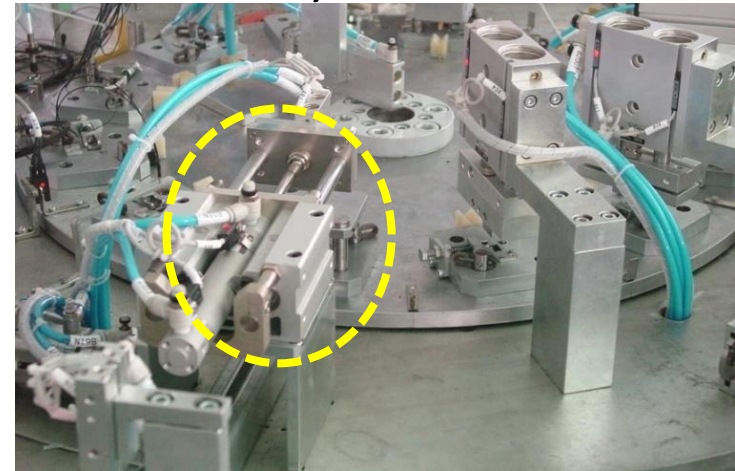
Construction machinery



Environmental processing machinery

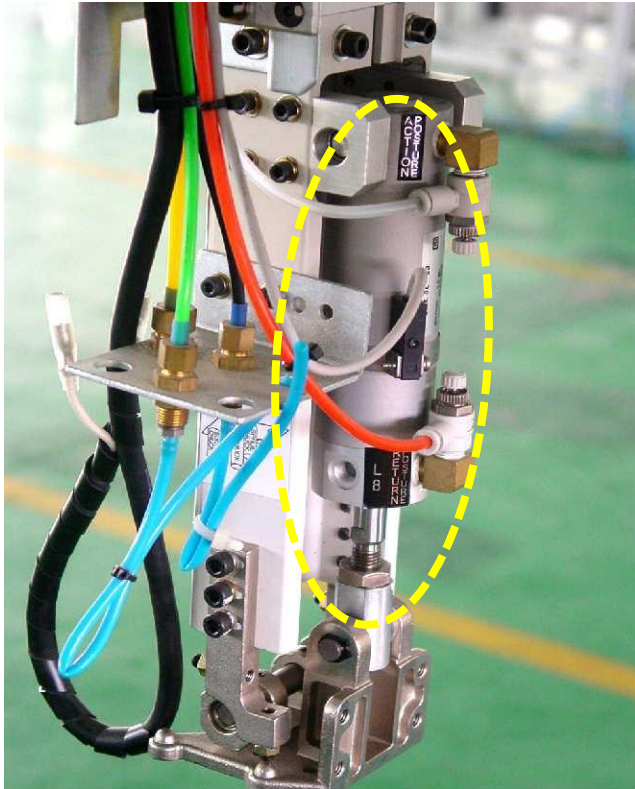


Assembly automation

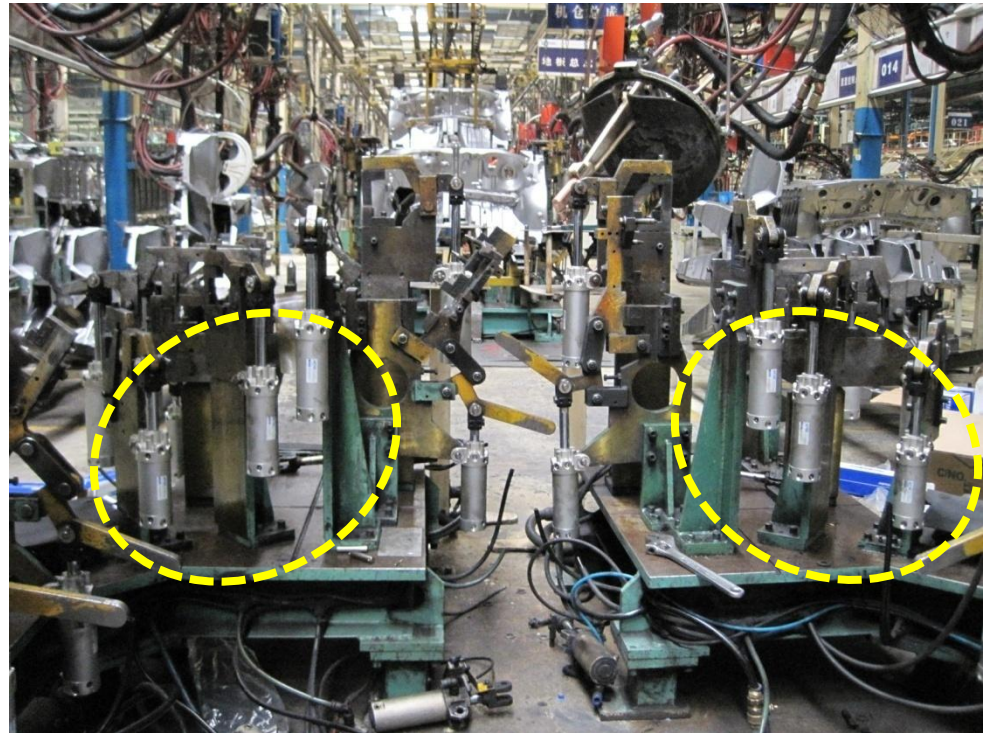


Products Application by Industry

Robot arm

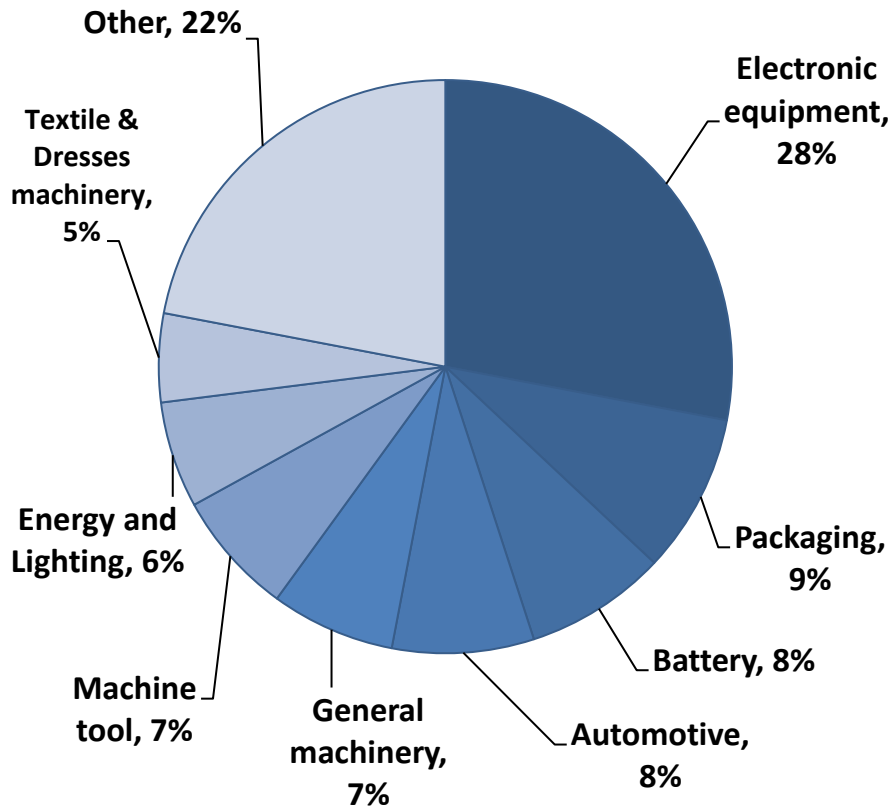


Automobile assembly

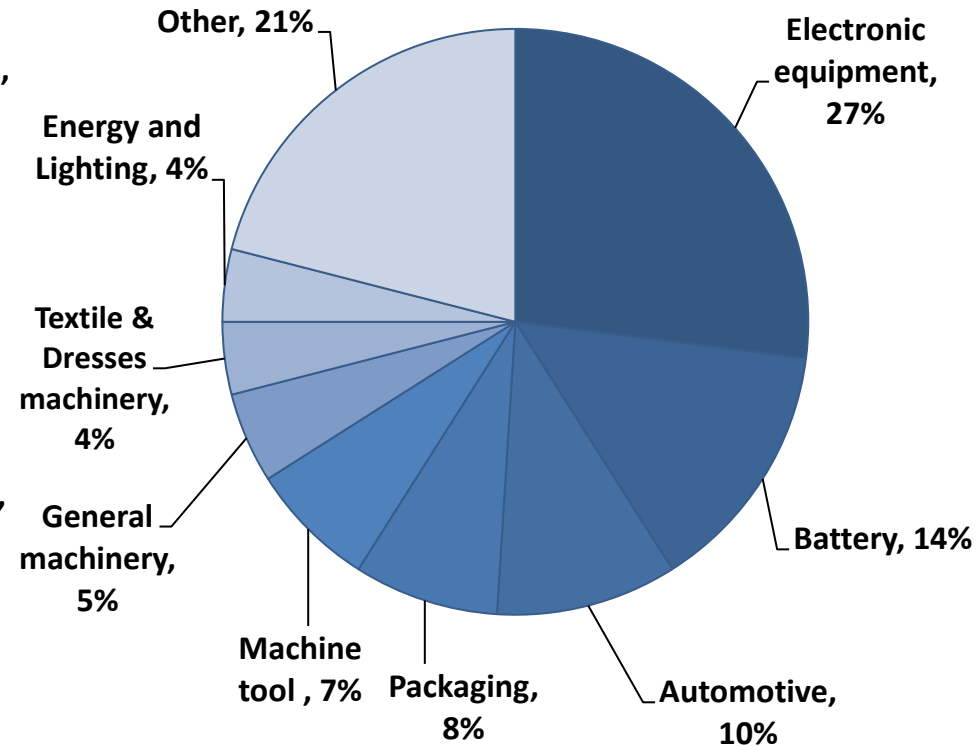


Clients breakdown by industry

2024 Sales



2025 Q1~Q3 Sales



Note: The proportion of the above customer industries is only calculated for the sales amount of direct customers, and does not include distributor sales, which account for about 30% of the consolidated revenue.

III · Competitive Advantage

Competitive Advantage

Own Brand

- Sell products under the **AirTAC** brand.
- Establish spec & price in Greater China.

Own Sales Channels

- Strong self own sales channels in Greater China.
- Provide nation-wide after-sales service in Greater China.

Comprehensive Vertical Integration

- More than 80% of parts are manufactured in house.
- Achieve better profitability than its peers.

Tech Innovation

- Maintain high-quality products by sealant technology.
- Improve production process continuously.

Worldwide manufacturing bases & sales branches

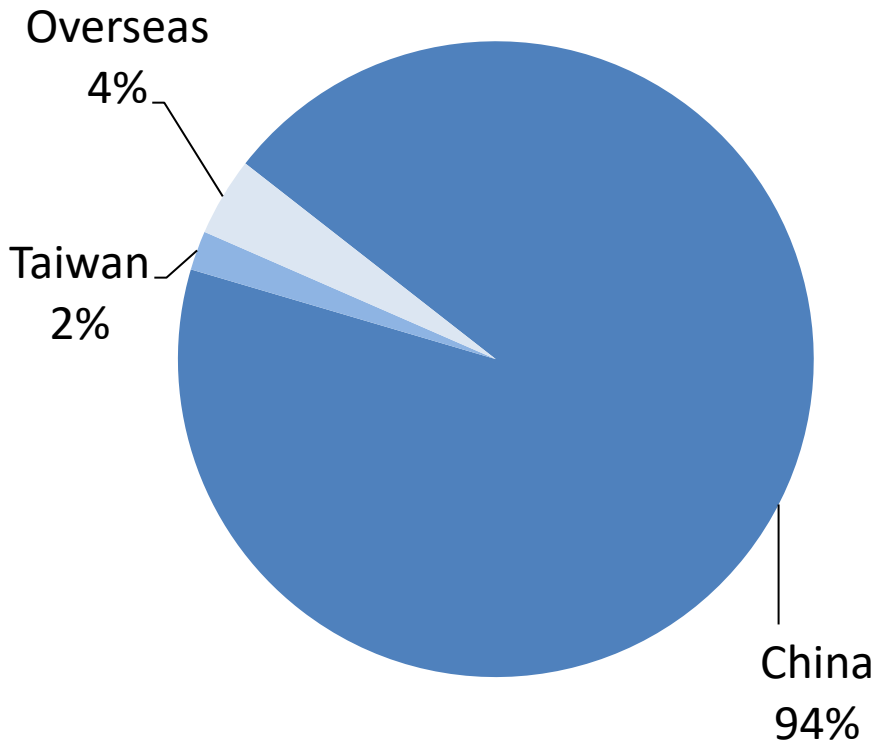


● Manufacturing Base ● Overseas Sales Center

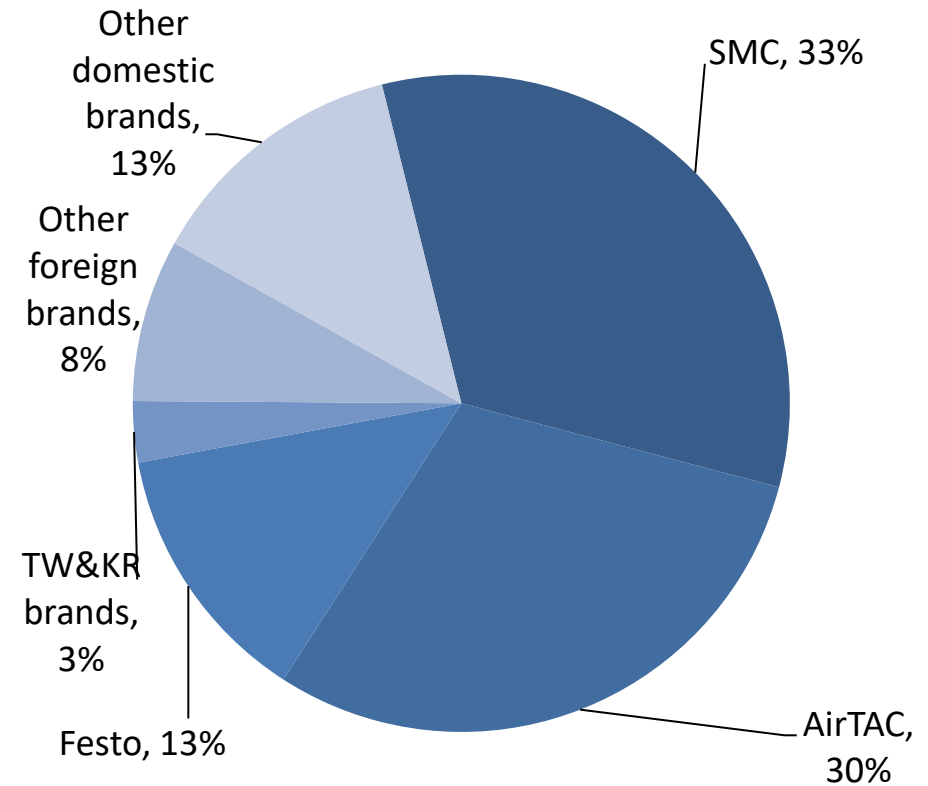
- ◆ Mainland: 2 manufacturing bases, 3 regional sales centers, 4 branches, 120 offices
- ◆ Taiwan: 1 manufacturing base and 3 offices
- ◆ Europe: 1 assembling and sales center in Italy
- ◆ Japan: 1 sales center
- ◆ Malaysia: 1 sales center
- ◆ Thailand: 1 sales center
- ◆ USA: 1 sales center
- ◆ Overseas: 300+ distributors to provide comprehensive sales network and service

Ranked the second largest market share in China

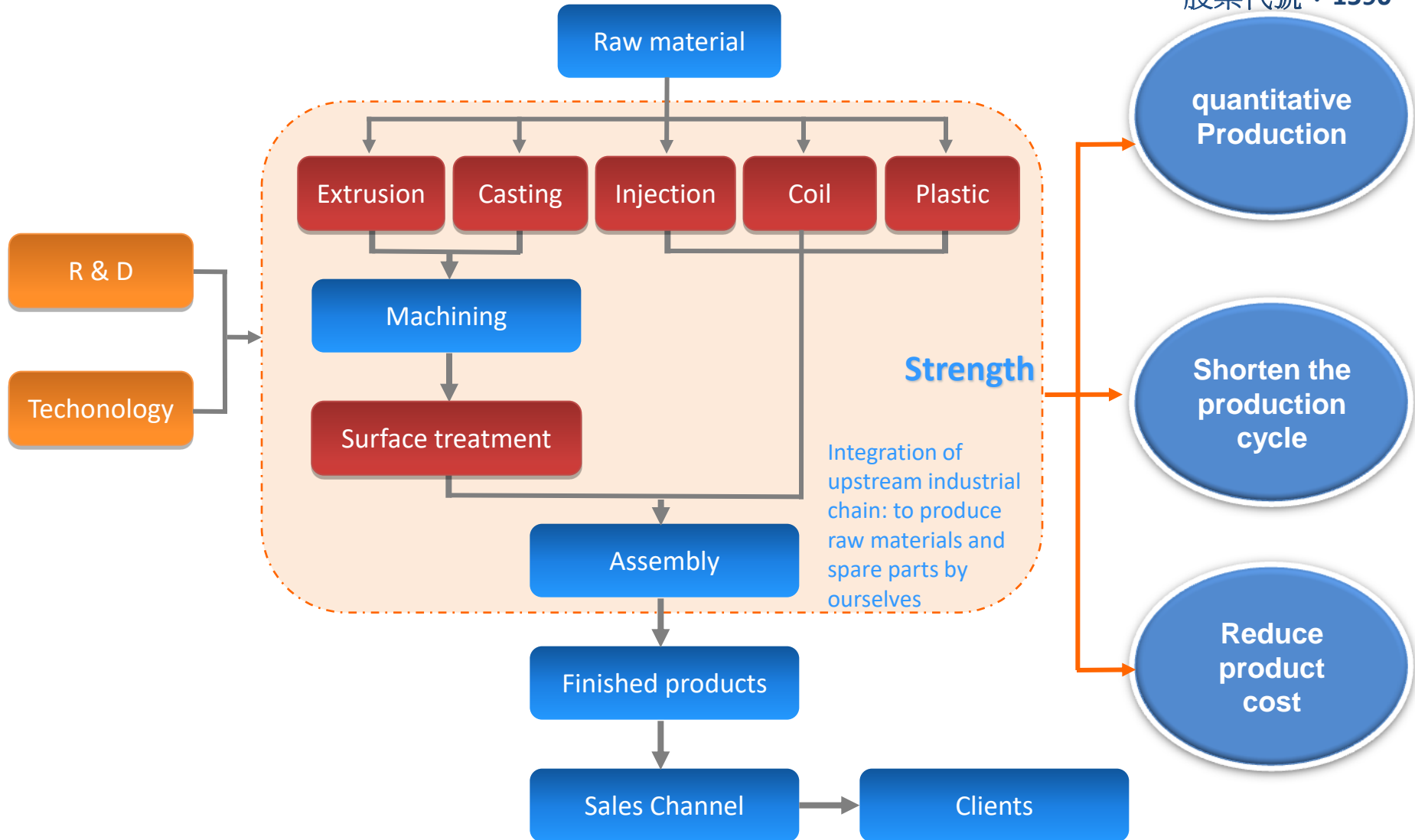
AirTAC Sales by region



Pneumatic equipment - market share in China



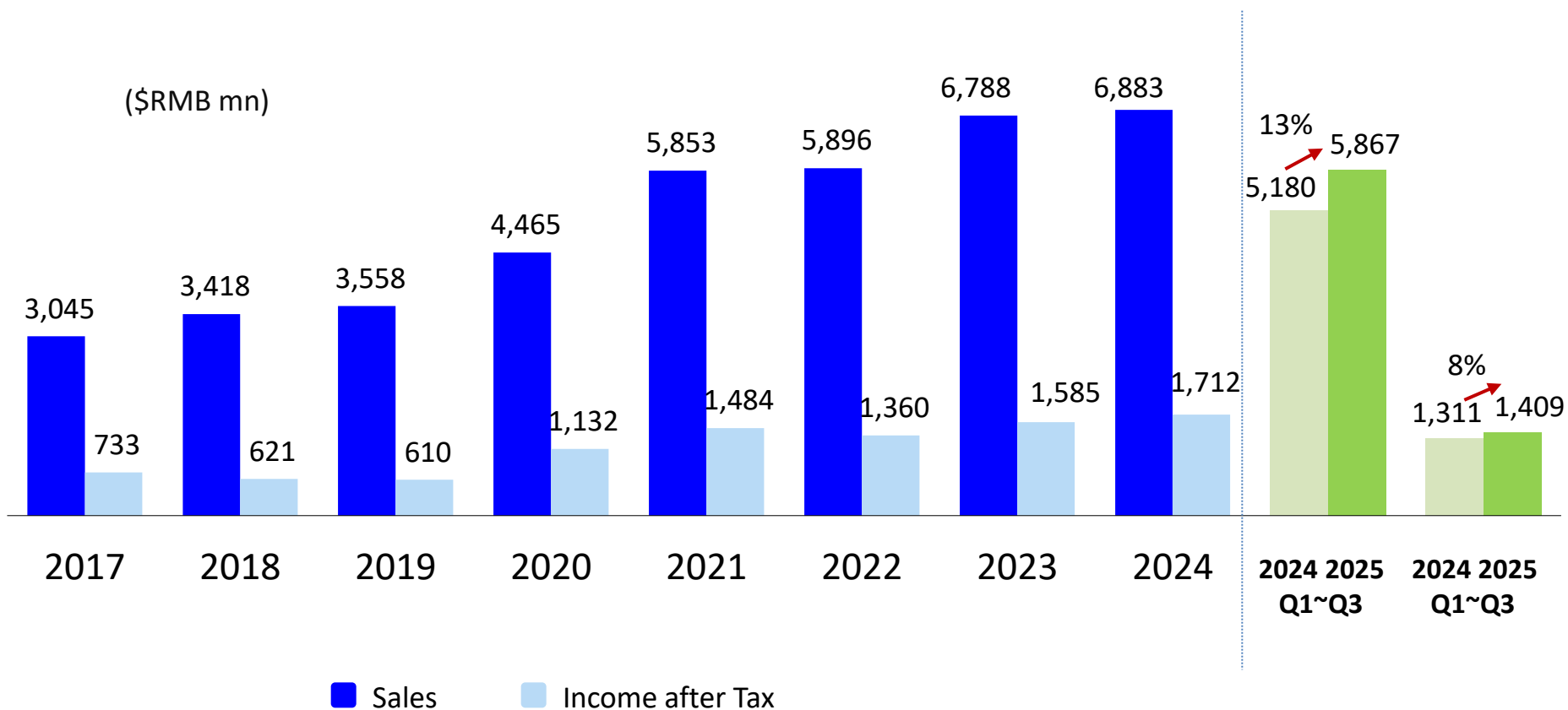
Integration of upstream industrial chain



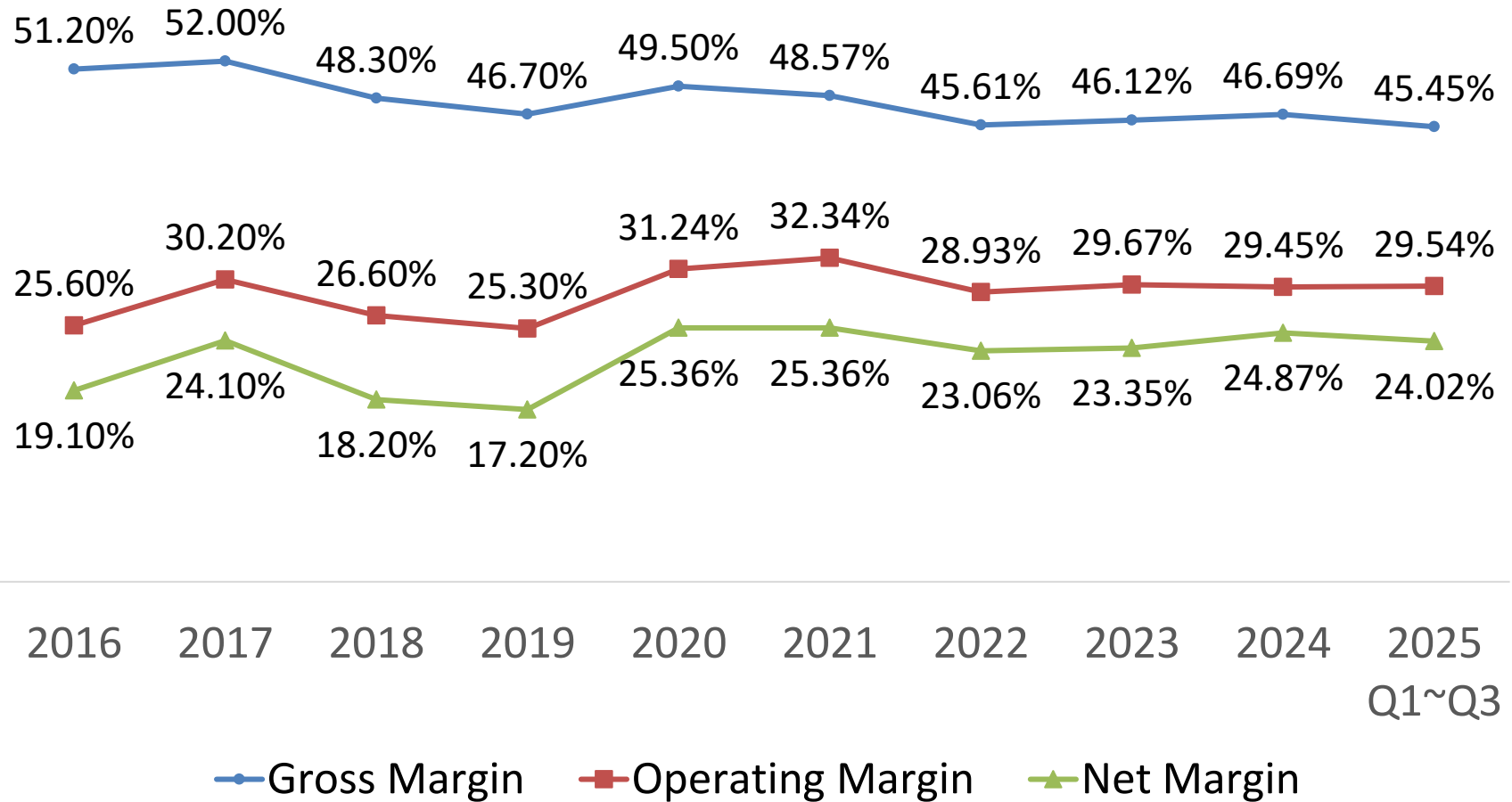
IV · Financial Outlook

Sales & Income after Tax

Sales Income after Tax



Profitability Trend



Income Statement

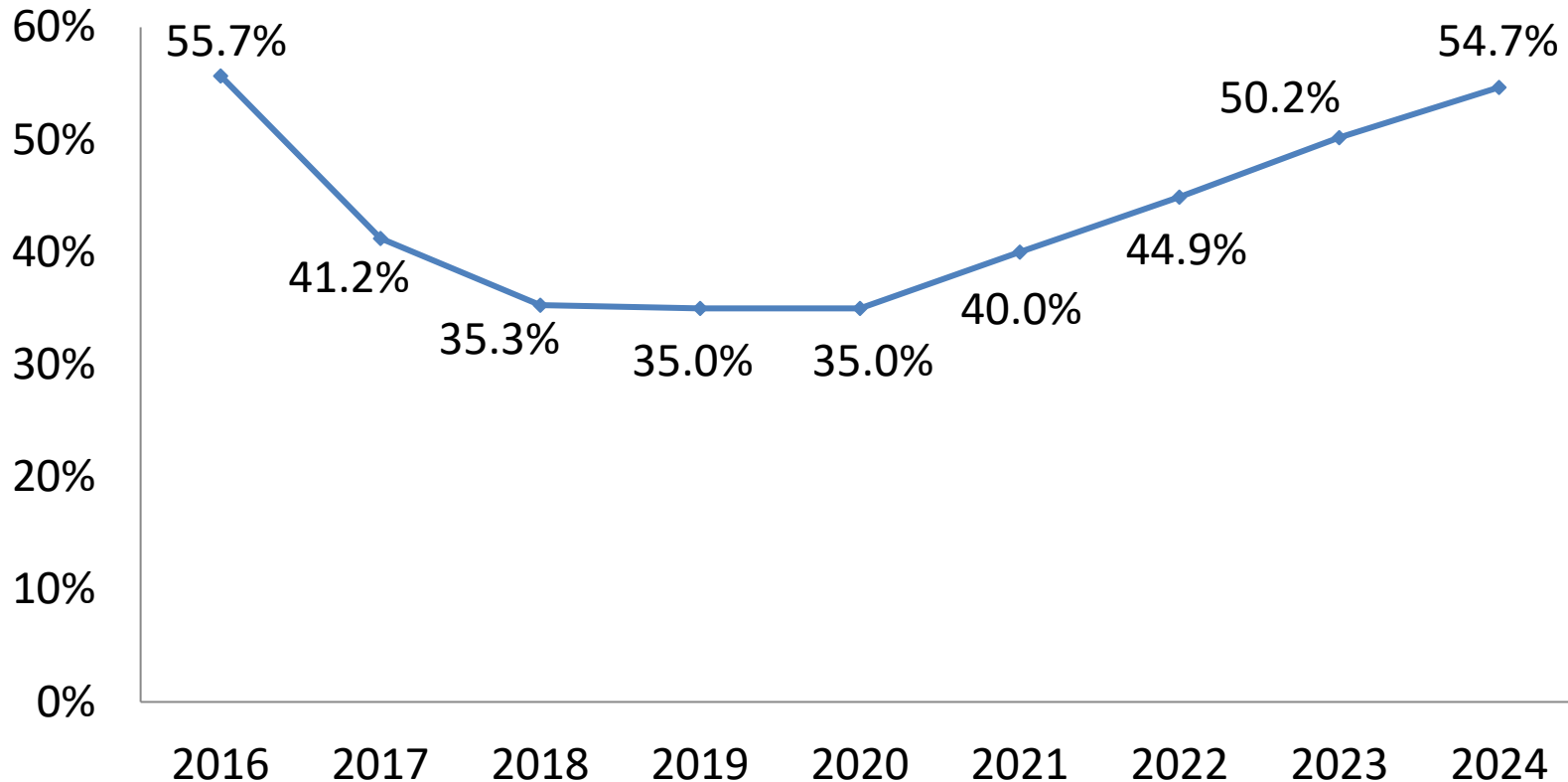
(\$RMB mn)	2022		2023		2024		2025 Q1~Q3	
Sales	\$5,896	100%	\$6,788	100%	\$6,883	100%	\$5,867	100%
Cost	3,207	54%	3,658	54%	3,669	53%	3,200	55%
Gross Profit	2,689	46%	3,130	46%	3,214	47%	2,667	45%
Operating Expenses	984	17%	1,116	16%	1,187	17%	934	16%
Income from Operations	1,705	29%	2,014	30%	2,027	30%	1,733	29%
Non-operating Income & Exp.	64	1%	11	-%	137	2%	51	1%
EBT	1,769	30%	2,025	30%	2,164	32%	1,784	30%
TAX	409	7%	440	7%	452	7%	375	6%
Net Income	\$1,360	23%	\$1,585	23%	\$1,712	25%	\$1,409	24%

Balance Sheet

(\$RMB mn)

	2022		2023		2024		2025 Q3	
Cash & Cash Equivalents	\$1,499	12%	\$2,326	17%	\$1,924	15%	\$2,106	15%
NR & AR	2,053	17%	2,285	17%	2,170	17%	3,066	22%
Inventory	1,645	13%	1,509	11%	1,519	12%	1,343	10%
Other Current Assets	78	1%	77	1%	63	1%	70	-%
Property, plant and equipment, Other	7,111	57%	7,218	54%	7,178	55%	7,285	53%
Total Assets	\$12,386	100%	\$13,415	100%	\$12,854	100%	\$13,870	100%
Bank Debt	\$2,560	21%	\$2,631	20%	\$1,253	10%	\$726	6%
Other Current Liabilities	828	6%	795	6%	780	6%	1,809	13%
Other Long-term liabilities	166	2%	145	1%	125	1%	68	-%
Total Liabilities	\$3,554	29%	\$3,571	27%	\$2,158	17%	\$2,603	19%
Total Equity	\$8,832	71%	\$9,844	73%	\$10,696	83%	\$11,267	81%
Total Liabilities & Equity	\$12,386	100%	\$13,415	100%	\$12,854	100%	\$13,870	100%

Dividend Payout (Include stock dividends)



2024 Cash dividends to shareholders – RMB 4.68 per share (around NTD 20.00956904 per share)

V · Development prospects & Strategic

Goals in our expending schedule

1. Expand sales channels
2. Expand overseas markets
3. Expand product portfolio
4. To be global top 3 players

Q & A